



## Paul R. Salvage, Of Counsel

*"I believe that communication and timeliness are the keys to my professional relationships. I listen carefully to what my clients tell me and I try to put myself in their shoes. Oftentimes the end goal isn't what the client intends in our first meeting. By listening and asking the right questions, we can jointly determine the best course of action to resolve their issues, and I strive to answer all their concerns promptly."*

### Areas of Practice:

Bankruptcy & Reorganization, Banking & Finance, Business & Corporate

### Education:

Boston University, J.D., 1966  
University of Vermont, B.A., 1960

### Awards, Achievements & Appointments Include:

Designated as "Super Lawyer" in Boston Magazine, 2004 - 2012  
Listed in "Best Lawyers in America" for 10+ years

### Bar & Court Admission:

Commonwealth of Massachusetts  
U.S. District Court, District of Massachusetts  
U.S. District Court, District of Connecticut  
U.S. District Court, District of Vermont  
U.S. District Court, District of Rhode Island  
U.S. Court of Appeals, First Circuit  
U.S. Supreme Court

### Professional & Community Activities Include:

First Circuit Court of Appeals Bankruptcy Judge Merit Selection Panel member  
Town of Longmeadow, MA, Past Member and Chairman, Finance Committee

### Publications & Lectures Include:

- Seminar: Ninth Annual Western Massachusetts Bankruptcy Conference, November 16, 2010
- Contributor: Bankruptcy Bits
- Author: By All Accounts - Payable - Whom Do You Pay First When Cash Gets Tight? Business to Business, August 22, 2008
- Co-Author: "Who Is Your Client? Ethical Considerations Potential Counsel Must Consider," *Journal of Bankruptcy Law and Practice*, August 6, 2005
- Author: "Bankruptcy Abuses Not Widespread," *Western Massachusetts Law Journal*
- Lecturer: Panelist: Seminar, "Perfecting and Realizing on Liens and Interests," MCLE
- Lecturer: "Employment Benefits and Financially Troubled Companies," MCLE



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