



Bruce M. Fogel, Shareholder

"Virtually every legal matter has some tax or financial implication. It is my job to counsel my clients about the options they have available to resolve those legal matters, and at the same time assess the tax or financial impact of those options in order to try to maximize the final results on an after-tax basis.

My analytical mind, education and experience combine to enable me to evaluate the issues en route to identifying practical and workable solutions. I feel that the most gratifying way to establish a relationship with a new client is as a result of a referral from an existing client."

Areas of Practice:

Estate Planning, Business & Corporate, Real Estate & Zoning

Education:

Boston University School of Law, L.L.M., 1978
Western New England School of Law, J.D., 1975
Columbia College, B.A., 1970

Bar & Court Admission:

Commonwealth of Massachusetts
U.S. Tax Court

Professional & Community Activities Include:

Member, Board of Directors, United Way of Hampshire County, 2006 - Present
Member: Citizens Actions Committee, (Northampton State Hospital Reuse,) 1996-Present
Solicitor: Hampshire Regional YMCA, Clarke School for the Deaf, Cooley Dickinson Hospital, Arcadia Wildlife Sanctuary

Awards, Achievements & Appointments Include:

Designated as "Super Lawyer" 2006 in Boston Magazine
Elected to Columbia University Athletic Hall of Fame, 2006

Publications & Lectures Include:

- The 2010 Health Care Mandate: Understand the Many Ways It Can Impact Your Bottom Line, *BusinessWest*, November 7, 2011
- IRS Form 1099 Explained: Know the Requirements in Order to Remain in Compliance, *BusinessWest*, February 14, 2011
- Limiting the Damage - Steps Taken Now Can Lighten Your Tax Burden Later, *BusinessWest*, December 22, 2008
- The Numbers Game - Personal Income-tax Considerations for Tax Year 2008, *BusinessWest*, November 10, 2008
- A Matter of Trust - Giving Someone Power of Attorney over Your Financial Matters Is a Key Decision, *Healthcare News*, March 5, 2007
- Power of Attorney - Designating Someone to Handle Your Financial Matters, *BusinessWest*, December 16, 2006



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