



## Jeffrey I. Fialky, Shareholder

"I have a practical approach to counseling my clients, which derives from the results-oriented nature of my practice. Working with business owners and lending institutions, my greatest professional satisfaction is directly related to the successes of my clients."

Jeffrey is chair of the firm's corporate and commercial department, and is also a member of the firm's municipal department. He specializes in sophisticated business, financing and commercial real estate transactions, representing the interests of business owners and lending institutions, as well as municipalities and landowners. A former Assistant District Attorney in Hampden County, Jeffrey joined the firm after nearly a decade in Eastern Massachusetts where he held senior attorney positions within some of the country's most prominent Fortune 100 telecommunications and cable television companies. He has extensive experience in business, banking, commercial, real estate, estate planning, municipal, and telecommunications law.

### Areas of Practice:

Banking & Finance, Business & Corporate, Municipal, Real Estate & Zoning

### Education:

Western New England College School of Law, J.D., 1994  
University of New Hampshire, B.A., 1991

### Bar & Court Admissions:

Commonwealth of Massachusetts  
State of Maine

### Professional & Community Activities:

Chair, Bacon Wilson, P.C. Commercial Department, 2016-Present  
Chair, Board of Directors, Springfield Chamber of Commerce, 2013-2016  
Trustee, Assistant Treasurer, Board of Trustees, Springfield Museums, 2012-Present  
Member, Board of Directors, United Way of Pioneer Valley, 2010-2016  
Member, Board of Directors, Springfield Chamber of Commerce, 2007-Present  
Vice Chair, Board of Directors, Springfield Chamber of Commerce, 2011-2013  
Chair, Development Committee, Springfield Museums, 2010-2015  
President, Board of Directors, Young Professionals Society of Greater Springfield, 2009-2011

### Awards, Achievements & Appointments:

Designated as Best Lawyer, Commercial & Finance in *Best Lawyers of America*, 2016-2017  
Recipient, Young Professionals Award, Massachusetts Non-Profit Network (MNN) 2011  
Recipient, *BusinessWest* Difference Makers Award, YPS Board, 2009  
Recipient, 40 Under Forty Award, *BusinessWest*, 2008

### Publications:

- The Massachusetts Benefit Corporation: A New Entity Has Been Created for Socially Responsible Businesses, *BusinessWest*, December 17, 2012
- Factors in Determining Whether to Incorporate, *Westfield Evening News*, May 31, 2012
- Protecting Personal Information-New Law Affects Virtually Every Business in the Commonwealth, *BusinessWest*, August 17, 2009
- High-Tech Startup Businesses in a Recession-Why Now is the Right Time for Opportunistic Entrepreneurs, *BusinessWest*, July 6, 2009
- From Bootstraps to Banking - There are Many Ways to Finance a Startup Business, *BusinessWest*, June 2, 2008
- New Lease on Life (and the Balance Sheet)-Why Sale-Leaseback Arrangements Make Sense for Many Business Owners, *BusinessWest*, December 7, 2007
- Starting a Small Business in Your Retirement-Reviewing Your Options, *Prime*, September 17, 2007



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