

Jeffrey I. Fialky Shareholder

"I have a practical approach to counseling my clients, which derives from the results-oriented nature of my practice. Working with business owners and lending institutions, my greatest professional satisfaction is directly related to the successes of my clients."

Jeffrey is chair of the firm's corporate and commercial department, and is also a member of the municipal department. He specializes in sophisticated business, financing, and commercial real estate transactions, representing the interests of business owners and lending institutions, as well as municipalities and landowners. A former Assistant District Attorney in Hampden County, Jeffrey joined the firm after nearly a decade in Eastern Massachusetts where he held senior attorney positions within some of the country's most prominent Fortune 100 telecommunications and cable television companies. He has extensive experience in business, banking, commercial, real estate, estate planning, municipal, and telecommunications law.



Contact

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(413) 781-0560

Practice Areas

Banking & Finance
Business & Corporate
Municipal
Real Estate & Zoning

Bar & Court Admission

- Commonwealth of Massachusetts
- State of Maine

Education

- Western New England College School of Law, J.D., 1994
- University of New Hampshire, B.A., 1991

Professional & Community Activities

- Assistant Treasurer, Board of Trustees, Springfield Museums, 2012-Present
- Chair, Development Committee, Springfield Museums, 2010-2015
- Board of Directors, Springfield Chamber of Commerce, 2007-Present
- Chair, Board of Directors, Springfield Chamber of Commerce, 2013-2016
- Vice Chair, Board of Directors, Springfield Chamber of Commerce, 2011-2013
- Board of Directors, United Way of Pioneer Valley, 2010-2016

Awards, Achievements & Appointments

- Best Lawyer, Commercial & Finance, *Best Lawyers of America*, 2016-2019
- Young Professionals Award, Massachusetts Non-Profit Network (MNN), 2011
- *BusinessWest* Difference Makers Award, YPS Board, 2009
- 40 Under Forty Award, *BusinessWest*, 2008

Publications

- The Massachusetts Benefit Corporation: A New Entity Has Been Created for Socially Responsible Businesses, *BusinessWest*, December 17, 2012
- Factors in Determining Whether to Incorporate, *Westfield Evening News*, May 31, 2012
- Protecting Personal Information-New Law Affects Virtually Every Business in the Commonwealth, *BusinessWest*, August 17, 2009
- High-Tech Startup Businesses in a Recession-Why Now is the Right Time for Opportunistic Entrepreneurs, *BusinessWest*, July 6, 2009
- From Bootstraps to Banking - There are Many Ways to Finance a Startup Business, *BusinessWest*, June 2, 2008

